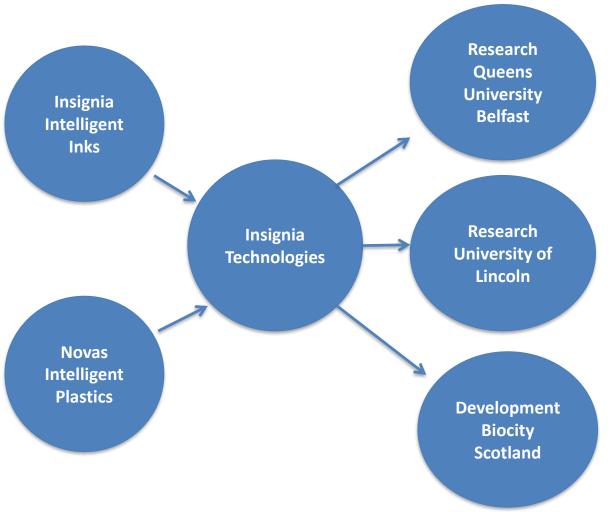


The Company





External Verification Campden BRI

External
Verification
Rochester
Institute of
Technology











What We Do



- World leading, patented sensing technology utilising intelligent pigments
- The smart pigments change colour when exposed to a variety of gases
- The pigments are extruded into plastic films or dispersed into ink formulations that are then incorporated into intelligent labels
- Labels are calibrated to be time and temperature sensitive
 - range of cost effective time/temperature labels
- Commercial focus on North America, South America, UK and Europe



Insignia's Strategic Aim

Reduce Food Waste, Enhance Food Freshness & Improve Food Safety

- In the supply chain
- With retailers, food service and QSR
- With the consumer





Food Waste From a UK Perspective



The Telegraphs



Households are throwing away six meals a week as the nation bins 'staggering' amount of food and drink

Campaigners reveal we throw away 4.2 million tonnes of perfectly fine food and drink each year



Households are throwing away 320,000 tonnes of potatoes, 230,000 tonnes of soft drinks, and 47,000 tonnes of oranges a







British families throw away an average of the equivalent of six meals per week in food waste, research has suggested.

Publicly-funded recycling group the Waste and Resources Action Programme (Wrap) said this would amount to £60 a month for a household

Wrap said buying too much, serving large portions and confusion over food labelling were the main causes.

Its chief executive Dr Liz Goodwin called on stores, food manufacturers and government to tackle the situation.

Related Stories Food waste scheme be extended

> Smart packaging fi draws investors

30,000 tonnes of Te food 'wasted'



Fully Automated Timers (Opening the pack activates the timer) 1 day, 2 day, 3 day, 5 day & 7 day timers















Consume Within Freshness Timer

Ideal for :-

- Sliced & cooked meats
- Salads
- Grated Cheeses
- Pitta Breads
- Part Baked Bread

The timer is applied to the inside of the film and is activated by simply opening the pack and is set for a standard fridge storage temperature.

The rate of colour change is temperature sensitive – it accelerates outside of cool storage in the same way that food degrades more rapidly outside of a fridge.





After Opening - Freshness Timer for Salad



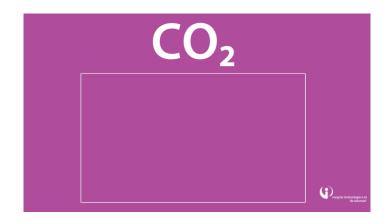


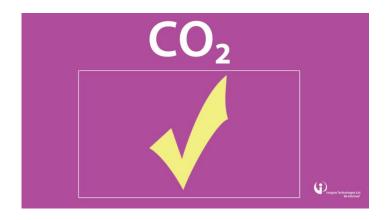
Just opened

After 2 days

Supply Chain CO₂ Monitoring for CA and MA Fruit Transportation









MAP

CO2 ACTIVATED LABELS

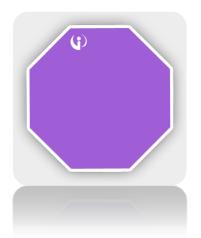


CO² not present



CO² present

- Label is applied to the outside of pack
- Reads the CO² inside the pack
- Label turns yellow if product is sealed effectively
- Labels can be custom designed
- Identifies leaking packs before consumer purchase
- Improves food safety

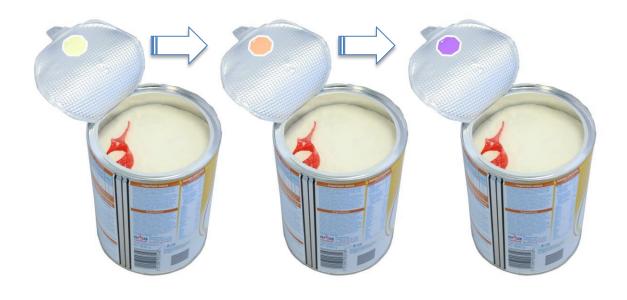


MAP CO2 ACTIVATED LABELS



Seal integrity / Authenticity Label

Label changes colour when product is opened



After 20 seconds

After 30 seconds



FRESH TAG Time and Temperature Monitoring

Total Shelf Life Monitoring Tag

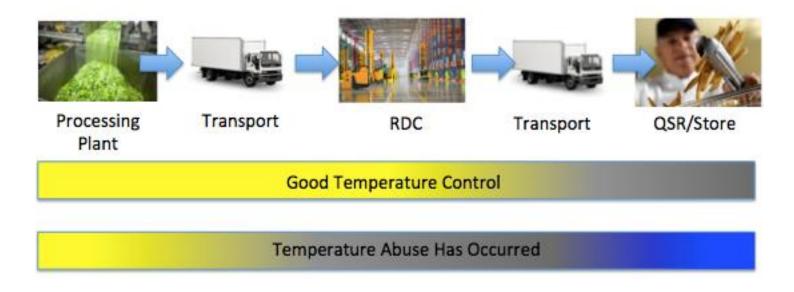


What is a Total Shelf Life Monitoring Tag?





 An innovative new time and temperature monitoring system that links together the entire supply chain from point of production through to QSR/store



(1)

Benefits of Freshtag Total Shelf Life Monitoring Tag

- Easy to identify where the temperature abuse problem areas are within the supply chain
- Offers a more comprehensive view of temperatures in each chilled container (TempTale record one area only)
- Gives information in real time allowing for quick decisive action when required
- Allows for improved rotation of stock and can help to reduce wastage
- A solution that sits along side existing chill monitoring systems that will join together the entire chill chain process
- Use of colour is easy to understand and interpret, and resonates well with staff through the supply chain
- Can be used to help drive behavioural change and awareness through the entire supply chain process
- A cost effective tool for improving customer confidence



Key Benefits of Implementing the Freshtag System

 Monitor Temperature Abuse throughout the supply chain in order to:

Understand current issues within supply chain

Enhance freshness of product

Improve food safety & customer confidence

Reduce amount of wasted st<u>ock</u> Work to improve mentality around maintenance of cold chain

Extend shelf life of product

FRESH **TAG**Time and Temperature Monitoring



for every case in the truck

Range of labels currently utilized on:



ITEMS





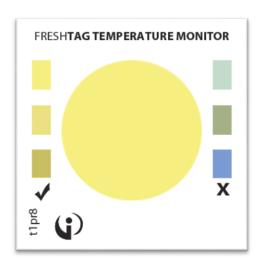
A number of successful pilots completed for shelf life monitoring and temperature monitoring of bagged salads and berries





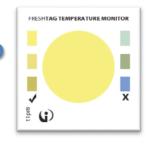
Time and Temperature Monitoring

TEMPERATURE MONITORING AID

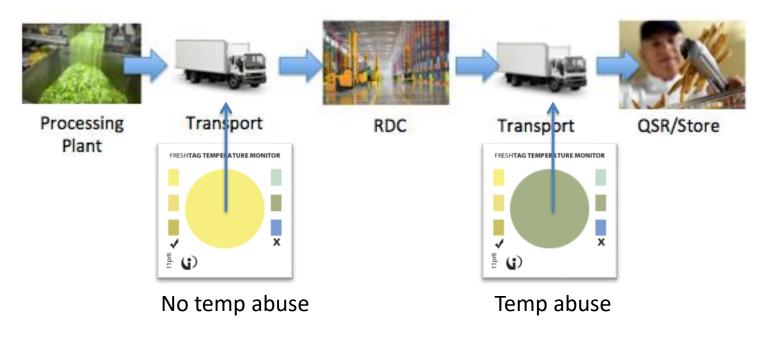




What is a Temperature Monitor Freshtag?



 An innovative new single journey temperature monitoring system that offers real time information on product, rather than air temperature breaches, for individual cases in a container

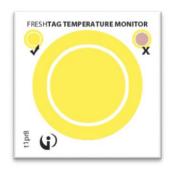


Benefits of Freshtag Temperature Monitoring

- Improves monitoring of temperature during delivery runs from:
 - Manufacturer to DC
 - DC to customer (store/restaurant)
- Adds additional layer of control in case of breakdown or unforeseen temperature failure
- Gives real time information allowing for quick decisive action when required
- Use of colour is easy to understand and interpret, and resonates well with staff through the supply chain
- Can be used to help drive behavioural change and awareness through the entire supply chain process



 Label in final stages of testing for use on deliveries of frozen products

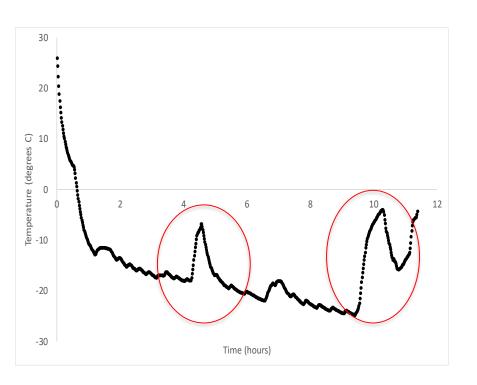


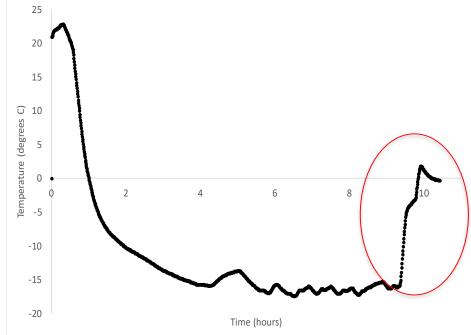
Label changes from yellow to brown if temperature abuse occurs

 Brief tests of this technology were carried out in Brazil on some of the frozen products being delivered to QSR's



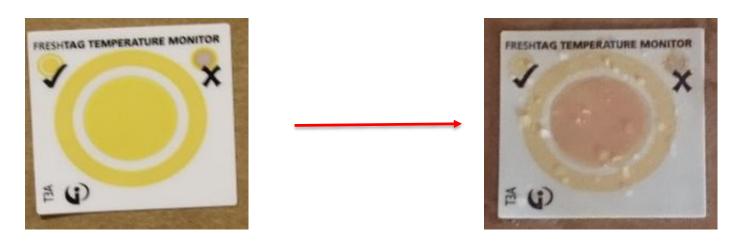
 Temperature logger data showed spikes in temperature do occur in the frozen compartments whilst the deliveries are taking place







 Label began to change colour to indicate that temperature abuse has occurred

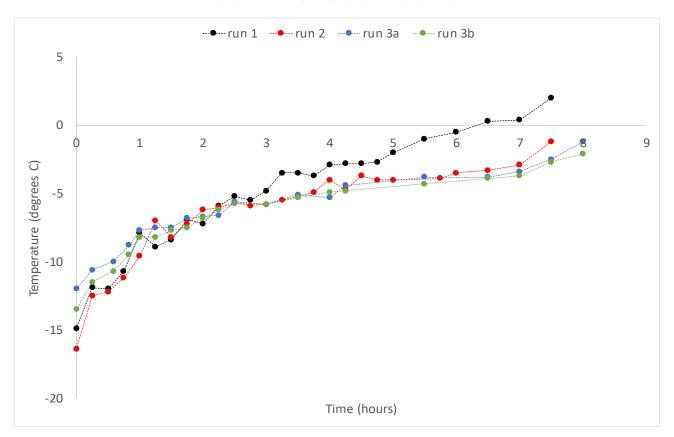


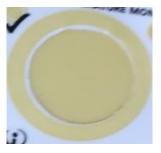
Label applied to product before loading onto truck

Label on unloading at restaurant

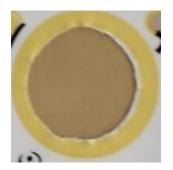


- In-house testing with frozen burgers suggests it takes approx. 1 hour for product temperature to rise above -10°C.
 - within 1 hour the label is brown





Frozen



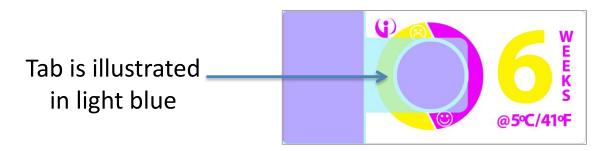
1 hour after removing from freezer

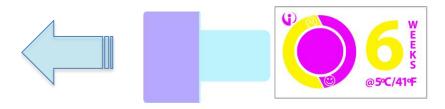


After Opening Timers

PULL &TIME

Timer is activated by removing a tab







After Opening Timers



- A range of timings available for both refrigerated and ambient temperatures
- Suitable for a variety of packaging types
- Highlights to consumer how long package has been opened

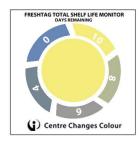


After Opening Timers





CUSTOMISED DESIGN





















Summary

- Demand for food will increase 50% by 2050
- The reduction of food waste has become high profile and that momentum will continue
- Major supermarkets, quick service restaurants and contract caterers worldwide are now far more aware of their responsibility for reducing food waste
- Vitally important that technologies continue to be developed and implemented to assist in food waste reduction
- Insignia is well placed to meet that need